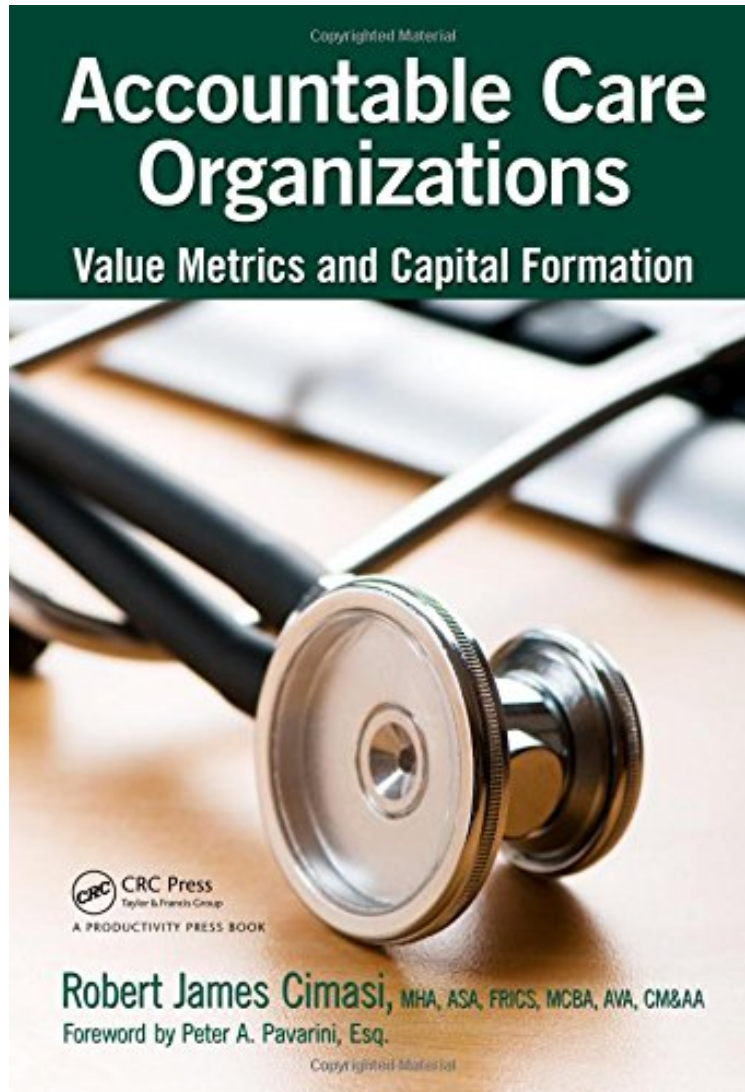


(Download) Accountable Care Organizations: Value Metrics and Capital Formation

Accountable Care Organizations: Value Metrics and Capital Formation

Robert James Cimasi

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Robert James Cimasi : Accountable Care Organizations: Value Metrics and Capital Formation before purchasing it in order to gauge whether or not it would be worth my time, and all praised Accountable Care Organizations: Value Metrics and Capital Formation:

1 of 1 people found the following review helpful. No better book for understanding the ACO ecosystem. By James W Smith If you want to understand what ACO means both - public and private this book is a must read. Beyond the technical discussion, Mr. Cimasi weaves together the fabric of the ACO into a complete scheme. Just his footnotes and

acronym library are worth the cost of the book. 1 of 1 people found the following review helpful. Comprehensive overview of the subject By Eli Camhi Well written highly relevant. Excellent references. Financial models have immediate and long term value. Well organized chapters. Includes an update. Recommended. 2 of 2 people found the following review helpful. Five Stars By Barb Excellent overview of ACOs.

An accountable care organization (ACO) is a healthcare organization characterized by a payment and care delivery model that seeks to tie provider reimbursements to quality metrics and reductions in the total cost of care for an assigned group of patients. *Accountable Care Organizations: Value Metrics and Capital Formation* explores the historical background and evolution of the ACO model as the basis for the development of the value metrics and capital formation analyses that are foundational to assessing the current efficacy and capacity for change. The book examines the four pillars of value in the healthcare industry: regulatory, reimbursement, competition, and technology in addressing the value metrics of ACOs, including requirements for capital formation, financial feasibility, and economic returns. It focuses the discussion of non-monetary value on a review of aspects of population health within the context of such objectives as improved quality outcomes and access to care. Explains why ACOs might be the cost-containment and quality improvement answer the industry has been looking for Describes the circumstances and capital structures where ACOs represent a sound investment Includes a foreword by Peter A. Pavarini, Esq. The book examines the positive externalities of the ACO model, including results for third parties outside the basic construct of the ACO contracts shared savings payments. It also discusses the potential role and opportunities for consultants in assisting their provider clients in the consideration, development, implementation, and operation of an ACO.

"Accountable Care Organizations is the first comprehensive text on capital formation and value metrics for this new healthcare business modelhellip; I can think of no one more qualified to write it than Bob Cimasi at Health Capital Consultants ... it is destined to become a classic work hellip; read, review, refer, and profit by this valuable resource." Dr. David Edward Marcinko, FACFAS MBA, Institute of Medical Business Advisors, Inc. "The author offers various models and policy initiatives, some of which are in partial test, and updates on other initiatives at beginning stages of organization." Blue Heron Journal, March 2014 An excerpt from the foreword: Although many authors, including the one writing this foreword, have previously attempted to explain the ACO concept in practical terms, virtually no one thought to thoroughly analyze the financial underpinnings of this model until Bob Cimasi decided to write this book. What an ambitious work it is! Even though most existing ACOs remain gestational or in their earliest years of operation, Mr. Cimasi and his associates at Health Capital Consultants have managed to assemble an authoritative body of information on this rapidly evolving subject and to present their findings in an easily understood manner. Together with many of my colleagues in the American health law bar, I have long respected Bob Cimasi's passion and talent for unraveling complex healthcare equations and objectively assigning value to all or part of a business or relationship. That was difficult enough to do in a traditional fee-for-service environment; it will be much harder as the nation transitions to shared savings, bundled payments and other new methods of value-based purchasing. With the publication of *Accountable Care Organizations: Value Metrics and Capital Formation*, readers will now have insight on the principles and methods Mr. Cimasi and his team of experts carefully use to appraise transactions within a changing healthcare payment and delivery system. This text is much more than a compilation of educational resources on a currently hot topic. Rather, it could become a seminal work relied upon by all stakeholders in a transformed healthcare marketplace. I cannot think of anyone more qualified than Bob Cimasi to take on such a daunting task. It is always a privilege to be asked to read a manuscript before it becomes publicly available. This time, however, I found reading *Accountable Care Organizations: Value Metrics and Capital Formation* to be like looking through a window on a brave new world. I found myself asking: is this finally the way Americans will learn how to assure quality, efficiency and fairness in one of the most important aspects of their daily lives? I hope the readers of this book will be challenged to ask that same question as they seek to understand the ins and outs of ACOs. Peter A. Pavarini, Esq Partner, Squire Sanders (US) LLP, July 2012 About the Author Robert James Cimasi, MHA, ASA, FRICS, MCBA, AVA, CMAA, is chief executive officer of Health Capital Consultants (HCC), a nationally recognized healthcare financial and economic consulting firm headquartered in St. Louis, Missouri, since 1993. Cimasi has more than 25 years of experience in serving clients, with a professional focus on the financial and economic aspects of healthcare service sector entities including valuation consulting and capital formation services; healthcare industry transactions including joint ventures, mergers, acquisitions, and divestitures; litigation support and expert testimony; and certificate-of-need and other regulatory and policy planning consulting. Cimasi holds a mastershellip; in health administration from the University of Maryland and holds several professional designations: Accredited Senior Appraiser (ASA shellip; American Society of Appraisers), Fellow Royal Intuition of Chartered Surveyors (FRICS shellip; Royal Institute of Chartered Surveyors), Master Certified Business Appraiser (MCBA shellip; Institute of Business Appraisers), Accredited Valuation Analyst (AVA shellip; National Association of Certified Valuators and Analysts), and Certified Merger Acquisition Advisor (CMA shellip; Alliance of Merger Acquisition Advisors). He has served as an expert witness in numerous court cases and has provided testimony before

federal and state legislative committees. He is a nationally known speaker on healthcare industry topics, the author of several books, including *The Advisers' Guide to Healthcare* (AICPA, 2010) and *Healthcare Valuation: The Financial Appraisal of Enterprises, Assets, and Services in the Era of Reform* (Wiley, 2005), as well as numerous chapters, published articles, research papers and case studies, and is often quoted by healthcare industry press. In 2006, Cimasi was honored with the prestigious Shannon Pratt Award in Business Valuation conferred by the Institute of Business Appraisers. Cimasi serves on the editorial board of the *Business Appraisals Practice* of the Institute of Business Appraisers, of which he is a member of the College of Fellows. In 2011, he was named a Fellow of the Royal Institution of Chartered Surveyors (RICS) and serves on the editorial board of the RICS *Modus Americas* journal. Cimasi is also the current chair of the American Society of Appraisers Healthcare Special Interest Group (ASA HSIG) subcommittee.