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Steven Walfish, Jeffrey E. Barnett
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Financial Success in Mental Health Practice: Essential Tools and Strategies for Practitioners:

2 of 2 people found the following review helpful. Recommended Reading for Future Private PractionersBy Jill

Osborne, EDS, LPC, RPTS, CPCSI ordered this book because I am thinking of private practice in the future, and wanted something that could give me an idea of where to start, and also to help me decide if private practice is for me or not. I was really excited to see this book. The authors have a lot of experience working in private practice, for other practices and agencies, and do consulting in this area as well. I found this book to be a good overview of all of the many things that private practitioners should prepare for. I do find that there are some subjects that I would like to know more about, and also encouraged me to think about other questions I have about private practice. I am glad that I bought this book, it's a good place to start, but I will probably need other resources to truly prepare myself for the private practice world. I would recommend this to anyone who is thinking of being in private practice, and also currently in private practice as a reference, although I think that one would need other resources to go into more depth about some of the topics. 0 of 0 people found the following review helpful. Financial Success in Mental Health Practice By texaspsych This book was ordered for guidance in setting up a private practice in psychology. The authors have provided a well-written, in-depth text of practical issues in practice. The content level is very readable and real-world examples are offered for many options. I would encourage any mental health provider to consider this text as a valuable resource to their practice. 0 of 0 people found the following review helpful. Insurance? By Myra J. Jordan Good basic information. I wanted a little more in depth information re insurance billing. Good for someone starting out in private practice.

In this volume, authors Walfish and Barnett provide a comprehensive toolkit for practitioners to develop their business acumen and fully complement their extensive clinical training. Without question, top-notch clinical expertise in addition to sound business practices are the winning combination for long-term success. "Financial Success in Mental Health Practice" shows readers how to market their practice, ensure its profitability, provide quality client service delivery, manage office overhead, implement effective accounting practices, handle commercial taxes and business expenses, navigate insurance claims and reimbursements, and plan for retirement. Written in an accessible and engaging style, this volume is packed with sample forms, letters, and question lists and also includes fee schedules, key principles of private practice, and interviews with highly successful entrepreneurs and executive managers. This complete resource will equip the early career or seasoned clinician with the tools and strategies needed for a rewarding and fruitful career.

About the Author Steven Walfish, PhD, is a licensed psychologist in independent practice in Atlanta, Georgia. He is the associate editor of the *Independent Practitioner* and has served on the editorial boards of several journals. He has published in the areas of substance abuse, weight loss surgery, and professional training and practice. He received the American Psychological Association Division of Consulting Psychology Award for Outstanding Research in Consulting Psychology and the Walter Barton Award for Outstanding Research in Mental Health Administration from the American College of Mental Health Administration. His first book (co-edited with Allen Hess, 2001) was *Succeeding in Graduate School: The Career Guide for Psychology Students*. He received his PhD in clinical/community psychology from the University of South Florida and has been a visiting professor at Kennesaw State University and Georgia State University. He is currently a clinical assistant professor in the Department of Psychiatry and Behavioral Sciences at Emory University School of Medicine. Jeffrey E. Barnett, PsyD, ABPP, is a licensed psychologist in independent practice in Arnold, Maryland, and a professor on the affiliate faculty in the Department of Psychology at Loyola College in Maryland. He is a diplomate of the American Board of Professional Psychology in clinical psychology and in clinical child and adolescent psychology and is a Distinguished Practitioner in Psychology of the National Academies of Practice. Dr. Barnett is a fellow of seven divisions of the American Psychological Association (APA) and has served on the APA Ethics Committee. He is an associate editor of the journal *Professional Psychology: Research and Practice* and editor of its "Focus on Ethics" section. His recent book (coauthored with W. Brad Johnson, 2008), *Ethics Desk Reference for Psychologists*, is published by APA Books. He is active in leadership positions in the profession of psychology and has served as president of the Maryland Psychological Association and three APA Divisions.