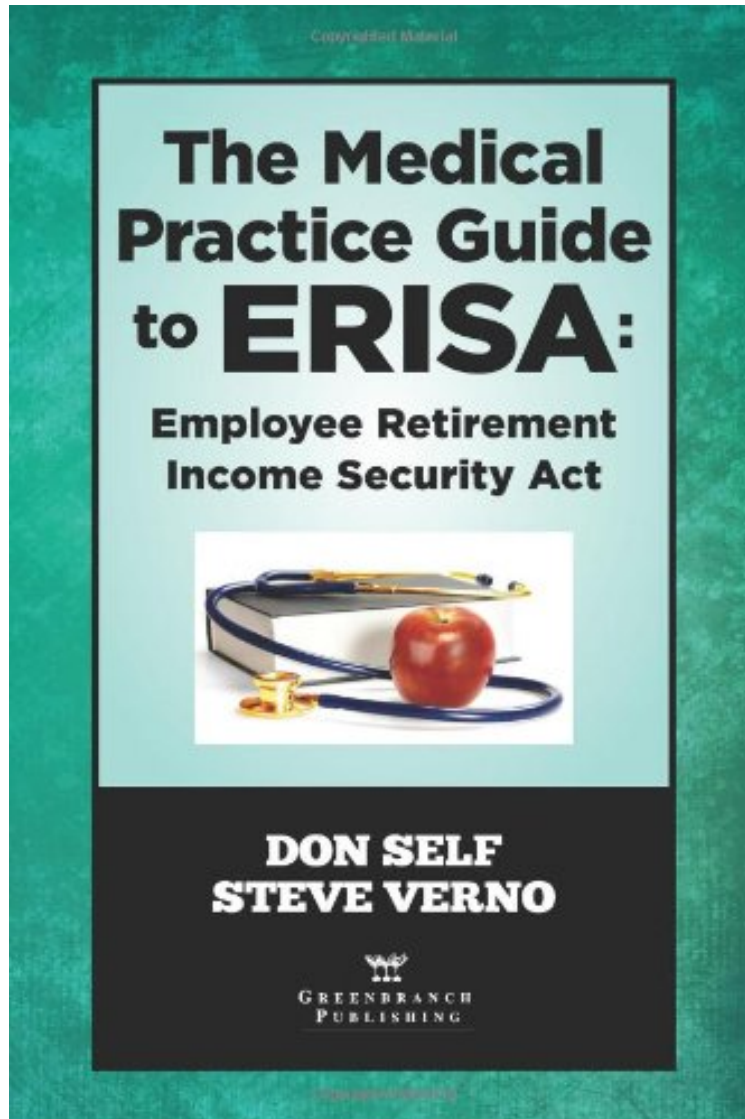


# The Medical Practice Guide to ERISA: Employee Retirement Income Security Act

*Don Self and Steve Verno*  
*audiobook / \*ebooks / Download PDF / ePub / DOC*



DOWNLOAD



READ ONLINE

#1516057 in Books 2012-10-15Original language:EnglishPDF # 1 9.00 x .33 x 6.00l, .0 #File Name: 0988304007108 pages | File size: 25.Mb

**Don Self and Steve Verno : The Medical Practice Guide to ERISA: Employee Retirement Income Security Act** before purchasing it in order to gage whether or not it would be worth my time, and all praised The Medical Practice Guide to ERISA: Employee Retirement Income Security Act:

0 of 0 people found the following review helpful. A must have for any Practice ManagerBy Frequent FlyerAs always Don Self knows what we need to hear, even if we don't want to. This book is comprehensive and delivered in a style

known to keep your interest! Thanks again Don. I look forward to your next. 1 of 1 people found the following review helpful. Easy to read and very informative. By djohns57 Good read to learn background information and information necessary to manage these regulations in a medical practice. I would recommend to anyone. 0 of 0 people found the following review helpful. Great book! By Bradley G. Kirk Don't let the price scare you away -- this book is a bargain. Well written and contains tons of useful information.

New book helps medical practices use the secrets within the ERISA regulations to their benefit to increase practice profitability. The Medical Practice Guide to ERISA: Employee Retirement Income Security Act. The Federal law ERISA (Employee Retirement Income Security Act) helps the majority of medical practices make carriers pay on claims that are now being denied, delayed and recouped. Only a small percentage of practices understand how ERISA works -- yet with this new book, ERISA could possibly become a practice's best friend! ERISA is complex and most medical practices, "Don't know what they don't know when it comes to dealing with ERISA!" Practices are in the dark in understanding how to protect their employer's rights in collecting the monies owed them. ERISA regulates the practice's health benefits, health benefit payments, EOBs, and most importantly, appeal rights. Using this book will allow the reader to not only capture the funds on thousands of dollars that the carriers are now unfairly denying, but will empower the reader to stop the unfair recoupments, illegal timely filing and improper appeal periods that carriers mistakenly quote to physicians and hospital offices. The authors map out the smart but ingeniously simple tactics that practices can use to force insurance carriers to honor their responsibilities on the policies owned by patients -- and to convince the carriers to adhere to what the policies actually require them to cover. Providing an overview of the ERISA law, the Self/Verno book provides tips, tools and techniques to leverage ERISA for practice advantage. They take a close look at real-world ERISA situations, violations and outcomes. Armed with this roadmap, physicians and executive staff can better put their resources to work-- leveraging ERISA to improve practice profitability. Noteworthy Features: Clear Roadmap Written in layman's terms so practice leaders can immediately begin to implement a strategy of getting claims paid, how to fight denials and halt recoupments. Practical Guidance Includes real world examples and case studies of how medical practices can use the ERISA rules to work for them. Also included is practical information on how to use the ERISA website and answers to the most frequently asked questions about ERISA. Templates to Get You Started Sample letters (describing exact situations and how they can be handled) will get you started and help your practice take control of the process. Selected Table of Contents: Healthcare Basics, Definitions, Laws, Employee Benefits, Security Administration: Frequently Asked Questions about ERISA, Using ERISA, Claims, Issues, Sample Letters - Timely Filing, Denial Response, Refund Demand, Layperson Response, Unpaid Claims Letter, Incorrectly Paid Claims Letter, Bundling Denial Letter, Down Coding Letter, Payment to Patient Letter, Additional Resources - Helpful Websites, Layperson Documents, Authorized Representation, Assignment of Benefit Form.

Finally! A long awaited and much anticipated book about ERISA by two well-respected leaders in the health care industry! This book will provide the secrets in getting claims paid, how to fight denials, and halt recoupments using the features within the ERISA regulations. This is what insurance companies do not want you to know! Charlene Endre-Burgett, MS, CMA, AAMA, CPC, CMSCS Administrator, North Scottsdale Family Medicine Scottsdale, AZ -- Manuscript ers Don Self can be a physician practice's best friend. With decades of experience in practice management, Don is an expert at identifying compliance concerns and areas where physicians have failed to hold private payers accountable for their financial obligations. Not one to mince words, Don's perspective is never hard to discern. He is unapologetic in his beliefs and does not hesitate to stand up for the rights of physicians he represents. Don's latest book, authored with Steve Verno and examining the basics of ERISA, is sure to turn a few heads. Robert W. Liles, JD, M, MBA Managing Partner Liles Parker Attorneys Counselors at Law Washington, DC -- Manuscript ers About the Author Don Self has been a medical reimbursement consultant for more than 26 years and has taught hundreds of seminars to physicians, mid-level providers, office managers, billers and medical office personnel in almost every state of the United States. His website, at donself.com, is regularly visited by thousands, and his first book, The Unfiltered Guide to Medical Office Management, is in its fourth printing. Steve Verno is a Certified Medical Billing Specialist (CMBS), a Certified Medical Billing Specialist On Line Instructor with the Medical Association of Billers, a Certified Multispecialty Coding Specialist (CMSCS), a Certified Emergency Medicine Coding Specialist (CEMCS) with the Professional Association of Healthcare Coding Specialists, and a Certified Practice Manager-Medical Coding Specialist (CPM-MCS) with the Physician Office Managers Association of America (POMAA). His specialties include Emergency Medicine, Family Practice, Pediatrics, Urgent Care, Internal Medicine, Accounts Receivables Recovery, Appeals, ICD-10-CM, ERISA, Fraud and Abuse, and Compliance.